



APPLICATION REQUIREMENTS

Thank you for your interest in the Trapp Fragrances product line.



Please review the Application Requirements below. We cannot begin the application process until we receive all the items listed. Please allow at least 2 weeks from the receipt of all documents for verification and processing.

		DATE RECEIVED	INITIALS	APPLICATION REQUIREMENTS
DATE:	PAGES:			Completed and <i>signed</i> Trapp Fragrances Application (if you have a credit sheet with all this information, please include it and signed application - fill in application with any info. not on credit sheet)
STORE NAME:				Completed and <i>signed</i> Sales/Use Tax Exemption Certificate (Missouri Form 149) <i>THIS FORM IS REQUIRED FROM ALL APPLICANTS TO COMPLY WITH THE TAX LAWS OF THE MANUFACTURER'S STATE.</i>
CONTACT:				
PHONE/ FAX:				Email color photos of interior & exterior of store - including a streetview of the store sign.
CITY, STATE, ZIP:				



APPLICATION FOR WHOLESALE ACCOUNT
APPLICATION MUST BE FILLED OUT COMPLETELY FOR CONSIDERATION
Trapp is a division of Faultless Brands

1 - COMPANY INFORMATION

Primary Business Type		Secondary Business Type	
Full Legal Name / Business Entity		Doing Business As (DBA)	
Purchasing / Buying Contact	Phone #	Fax #	
Store Address	City	State	Zip
Store Phone #	How long at this address?		
Accounts Payable Contact	Phone #	Fax #	
Billing Address (Mark same if same as store address)	City	State	Zip
Company Type: <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Partnership <input type="checkbox"/> Franchise <input type="checkbox"/> Corporation <input type="checkbox"/> Other (Please specify):			
Federal Tax ID (if incorporated)	State Sales Tax Exempt Number		State of Incorporation
Have you ever purchased from Trapp Fragrances under a different store/trade name? If so, please give name used:			
E-mail Address(es):		Website:	

2 - TELL US ABOUT YOUR STORE

Candle/Home Fragrance Lines Stocked: _____ _____ _____ _____	Top Lines Stocked (Other than Fragrance) _____ _____ _____ _____	What companies do you enjoy working with the most:
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3 - OWNER INFORMATION (if sole proprietorship or partnership)

Owner's Full Name (Including Middle Initial)	Title	Social Security Number	
Home Address	City	State	Zip Home Phone #

4 - BANK REFERENCE

Bank Name	City	State	Account #	Phone #
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5 - TRADE CREDIT REFERENCES (Please provide all info below or 3 references)

Prefer credit card only ☐

Company Name	Phone #	Fax #	
Address	City	State	Zip Account #
Company Name	Phone #	Fax #	
Address	City	State	Zip Account #
Company Name	Phone #	Fax #	
Address	City	State	Zip Account #

The undersigned hereby certifies that he or she is duly authorized to sign this application on behalf of the applicant/buyer, and agrees to the following terms and conditions and Internet requirements on page 2 and 3 of this application.

Legal Name of the Company: _____

Authorized Signature/Title: _____ Date: _____

RETAIL/E-COMMERCE & CONDITIONS

All Trapp customers must adhere to the following retail and e-commerce terms & conditions of sale. Failure to adhere to the following will result in immediate termination of your Trapp wholesale account.

- Trapp requires MAP (minimum advertised pricing) of at least double the wholesale price (keystone). Any account violating this policy can be rejected and denied.
- Discounting of Trapp product (including via store/site wide coupon) is not allowed without one of the following:
 - *Written, pre-approval by Trapp including a specified discount & duration of promotion.*
 - *Approval to participate in a specific brand promotion sponsored by Trapp.*
- Discounting of Trapp product is allowed under the following circumstances:
 - *Seasonal merchandise remaining in approved retailer's inventory after the targeted selling season is over.*
 - *Merchandise in the approved retailer's inventory that has been discontinued by Trapp.*
- Selling of any tester or consumer promotional product without the written consent of Trapp is strictly forbidden.
- Trapp is intended to be sold at the store location to which the product is shipped. If the product is to be sold at or redistributed to any other location, this retailer must obtain prior written approval from Trapp. All address and/or name changes must be submitted and approved in writing. Redistribution of Trapp products to any unapproved address, location or entity is strictly forbidden.
- Selling via any third party website (including, but not limited to, Amazon, eBay, etc) without express written consent from Trapp is forbidden.
- Any Internet sales of Trapp products requires pre-approval by Trapp and all e-commerce sites must adhere to all terms & conditions.
- Trapp requires full disclosure of any and all business names under which Trapp products will be available for sale.

Please list all business names and all websites under which Trapp is sold (including 3rd party sellers - i.e. Amazon, EBay):

Alternate Business Names	Website

The undersigned hereby certifies that he or she is duly authorized to sign these terms & conditions on behalf of the business entity, and understands and agrees to the terms and conditions above

Full Legal Name / Business Entity	Doing Business As (DBA)	
Name of Authorized Personnel (Please Print)	Title	
Signature		Date

TERMS & CONDITIONS

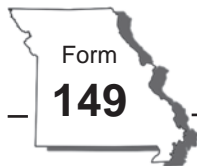
Retailer warrants that the information provided in this application and the Sales/Use Tax Exemption Certificate is true and complete. Retailer agrees to notify Trapp Fragrances, in writing, of any changes to information provided in application regarding financial status of retailer.

Retailer hereby agrees to pay invoices pursuant to these terms and conditions. **All past-due accounts shall be charged interest at a rate equal to the lesser of 1.5% per month or the maximum amount allowed by law.** Trapp Fragrances will not ship orders to past-due accounts. Failure to pay invoices in full by the due date may subject retailer to collection. Once an account goes to collection, Retailer must re-apply and obtain approval from Trapp Fragrances for all future orders. Retailer agrees to pay for all reasonable fees and expenses (including attorney's fees and court costs) of collection on this account. Retailer authorizes Trapp Fragrances to verify and collect information, including but not limited to bank references, trade credit references, consumer and/or commercial credit reports. Retailer hereby grants to Trapp Fragrances, as a secured party, a purchase money security interest in all goods purchased from Trapp Fragrances.

Retailer agrees to not display or use any website depictions or references to Trapp Fragrances products, logos, or trademarks without the prior approval of Trapp Fragrances.

POLICIES

- Trapp Fragrances product line has an annual minimum purchase to maintain active customer status.
- Trapp Fragrances reserves the unilateral right to reject any application or order at any time.
- Although a retailer is free to independently establish its own retail price, Trapp Fragrances will, without liability, cancel all orders and refuse to accept any new orders from any retailer if Trapp Fragrances determines in its sole discretion that the retailer has advertised, promoted, offered or sold any product of Trapp Fragrances at a price less than two times the price for which the retailer paid Trapp Fragrances (keystone) or such other price established by Trapp Fragrances from time to time.
- Trapp Fragrances will be sold only to approved accounts/locations.
- Promotional/discounted product offered by Trapp Fragrances must explicitly be used according to the Terms & Conditions of the promotion. Failure to adhere to Terms & Conditions will result in invoice for the discounted or free product.
- Retailers must have written permission to sell Trapp Fragrances products via the internet and approval for each distribution channel.
- Any website depictions of or references to Trapp Fragrances products, logos, or trademarks must be pre-approved by Trapp Fragrances.
- Trapp Fragrances is intended to be sold at the store location to which the product is shipped. If the product is to be sold at or redistributed to any other location, the retailer must obtain prior written approval from Trapp Fragrances.
- All address changes must be submitted in writing.
- Trapp Fragrances charges a 10% shipping and handling charge to all orders unless prior arrangements are made. Any changes from standard Trapp Fragrances shipping methods must be submitted in writing at the time of order.
- Trapp Fragrances WILL NOT ship orders to past-due accounts. Accounts going to collection will be responsible for the past due amount, attorney/collection fees, and legal expenses associated with the collection. Once an account goes to collection, the retailer must re-apply and obtain approval from Trapp Fragrances for all future orders.
- Trapp Fragrances product specifications, prices, and terms and conditions of sale are subject to change without prior notice—please contact Trapp Fragrances to verify product information is to your satisfaction before placing your order.
- All sales are final. All refused or returned orders must be authorized and are subject to a minimum of a 20% restocking fee—pending inspection upon receipt.
- Effective Jan 1, 2022, a 3% fee will apply to all credit card purchases.
- Effective Jan 1, 2022 through March 31, 2022, Trapp Fragrances is offering an 5% discount on ALL orders placed using our enhanced retail portal at www.trappwholesale.com.
- Effective April 1, 2022, all orders placed outside of the online retail portal will incur a 5% fee. As always, our Customer Operations team is ready to assist as we will continue to take new orders via phone, email –or fax, in addition to the portal.
- 3% charge for credit cards payment (including extended terms)
- Please contact your sales representative or customer operations at 800-670-4212 with any questions.

MISSOURI DEPARTMENT OF
REVENUE**Sales and Use Tax Exemption Certificate**

Caution to seller: In order for the certificate to be accepted in good faith by the seller, the seller must exercise care that the property being sold is exempt. When a purchaser is claiming an exemption for purchases of items that qualify for the full manufacturing exemption and other items that only qualify for the partial manufacturing exemption, the seller must make certain the correct amount of tax is charged for each item purchased.

Purchaser	Name		Missouri Tax I.D. Number	
	Contact Person	Doing Business As Name (DBA)	SSN/FEIN	
	Address	City	State	ZIP Code
	Describe product or services purchased exempt from tax		Telephone Number () - - - - -	
	Type of business			

Seller	Name		Telephone Number () - - - - -	
	Contact Person	Doing Business As Name (DBA)		
	Address	City	State	ZIP Code

Resale - Exclusion From Sales or Use Tax	<input type="checkbox"/> Purchases of Tangible Personal Property for resale: <i>Retailer's State Tax ID Number</i> _____ <i>Home State</i> _____ (Missouri Retailers must have a Missouri Tax I.D. Number)
	<input type="checkbox"/> Purchases of Taxable Services for resale (see list of taxable services in instructions) <i>Retailer's Missouri Tax I.D. Number</i> _____ (Resale certificate cannot be taken by seller in good faith unless the purchaser is registered in Missouri)
	<input type="checkbox"/> Purchases by Manufacturer or Wholesaler for Wholesale: <i>Home State</i> : _____ (Missouri Tax I.D. Number may not be required)
	<input type="checkbox"/> Purchases by Motor Vehicle Dealer: <i>Missouri Dealer License Number</i> _____ (Only for items that will be used on vehicles being resold) (An Exemption Certificate for Tire and Lead-Acid Battery Fee (Form 149T) is required for tire and battery fees)

Manufacturing Full Exemptions	These apply to state and local sales and use tax.	
	<input type="checkbox"/> Ingredient or Component Part	<input type="checkbox"/> Plant Expansion
	<input type="checkbox"/> Manufacturing Machinery, Equipment, and Parts	<input type="checkbox"/> Research and Development of Agricultural Biotechnology Products and Plant Genomics Products and Prescription Pharmaceuticals
	<input type="checkbox"/> Material Recovery Processing	

Manufacturing Partial Exemptions	These only apply to state tax (4.225%) and local use tax, but not sales tax. The seller must collect and report local sales taxes imposed by political subdivisions.	
	<input type="checkbox"/> Research and Development	<input type="checkbox"/> Manufacturing Chemicals and Materials
	<input type="checkbox"/> Machinery and Equipment Used or Consumed in Manufacturing	
	<input type="checkbox"/> Materials, Chemicals, Machinery, and Equipment Used or Consumed in Material Recovery Processing Plant	
	<input type="checkbox"/> Utilities or Energy and Water Used or Consumed in Manufacturing (Must complete below)	
	Purchaser's Manufacturing Percentage _____ %	Purchaser's Square Footage _____

Other	<input type="checkbox"/> Agricultural	<input type="checkbox"/> Common Carrier	<input type="checkbox"/> Locomotive Fuel	<input type="checkbox"/> Air and Water Pollution Control, Machinery, Equipment, Appliances and Devices
	Indicate USDOT or MC#: _____			
	<input type="checkbox"/> Commercial Motor Vehicles or Trailers Greater than 54,000 Pounds (Note: Vehicle must be registered as the identified purchaser or DBA as above.)		<input type="checkbox"/> Other _____	

Signature	Under penalties of perjury, I declare that the above information and any attached supplement is true, complete, and correct.		
	Signature (Purchaser or Purchaser's Agent)	Title	Date (MM/DD/YYYY) ____/____/____

If you have questions, please contact the Department of Revenue at:

Phone: (573) 751-2836

TTY: (800) 735-2966

Fax: (573) 522-1666



E-mail: salestaxexemptions@dor.mo.gov

Visit dor.mo.gov/taxation/business/tax-types/sales-use/exemptions.php for additional information.

Ever served on active duty in the United States Armed Forces?

If yes, visit dor.mo.gov/military/ to see the services and benefits we offer to all eligible military individuals. A list of all state agency resources and benefits can be found at veteranbenefits.mo.gov/state-benefits/.

Form 149 (Revised 09-2021)

Sales or Use Tax Exemption Certificate (Form 149) Instructions

Resale - Exclusion From Sales or Use Tax

Select the appropriate box for the type of exemption to be claimed and complete any additional information requested.

- **Purchases of Tangible Personal Property for resale:** Retailers that are purchasing tangible personal property for resale purposes are exempt from sales or use tax.
The purchaser's state tax ID number can be found on the Missouri Retail License or out of state registration for retail sales.
- **Purchases of Taxable Services for resale:** Purchasers for resale must have a Missouri retail license in order to claim resale of taxable services in Missouri. A taxable service includes sales of restaurants, hotels, motels, places of amusement, recreation, entertainment, games and athletic events not at arms length, and sales of telecommunications and utilities (see [Section 144.018, RSMo](#)).
- **Purchases by Manufacturer or Wholesaler for Wholesale:** A Missouri Tax I.D. Number is not required to claim this exclusion.
- **Purchaser's Home State:** Provide the state in which purchaser is located and registered.
- **Purchases by Motor Vehicle Dealer:** A motor vehicle dealer who is purchasing items for the repair of a vehicle being resold is exempt from sales or use tax. The dealer's license is issued by the Missouri Motor Vehicle Bureau or by the out of state registration authority that issues such licenses.

Manufacturing - Full Exemptions

Check the appropriate box for the type of exemption to be claimed. All items selected in this section are exempt from state and local sales and use tax under [Section 144.030, RSMo](#).

- **Ingredient or Component Parts:** This exemption includes materials, manufactured goods, machinery, and parts that become a part of the final product. To qualify, the product must ultimately be subject to sales or use tax, or its equivalent, in Missouri or other states.
- **Manufacturing Machinery, Equipment and Parts:** This exemption includes only machinery and equipment and their parts that are used directly in manufacturing a product. To qualify, the product must ultimately be subject to sales or use tax, or its equivalent, in Missouri or other states.
- **Material Recovery Processing:** This exemption includes machinery and equipment used to establish new or to replace existing material recovery processing plants. See Sections 144.030.2(5) and (32), RSMo, for a definition of, and exemptions for, material recovery processing.
- **Plant Expansion:** This exemption includes machinery, equipment, and parts and the materials and supplies solely required for installing or constructing the machinery and equipment, used to establish new or to expand existing Missouri manufacturing, mining, or fabricating plants. To qualify, the machinery must be used directly in manufacturing, mining or fabricating a product that is ultimately subject to sales or use tax, or its equivalent, in Missouri or other states.
- **Research and Development of Agricultural Biotechnology Products and Plant Genomics Products and Prescription Pharmaceuticals:** This exemption is specifically authorized in Section 144.030.2(34), RSMo, and exempts any tangible personal property used or consumed directly or exclusively in research and development of agricultural, biotechnology, and plant genomics products and prescription pharmaceuticals consumed by humans or animals.

Manufacturing - Partial Exemptions

Check the appropriate box for the type of exemption to be claimed according to [Section 144.054, RSMo](#). All items in this section are exempt from state sales and use tax and local use tax, but are still subject to local sales tax. Section 144.054, RSMo, exempts electrical energy and gas (natural, artificial and propane), water, coal, energy sources, chemicals, machinery, equipment and materials used or consumed in manufacturing, processing, compounding, mining or producing any product. These same items are exempt if used or consumed in processing recovered materials. To qualify for this exemption, the item must be used or consumed and does not have the same requirement of direct use that is required in Section 144.030, RSMo. Additionally, the manufactured product is not required to be ultimately subject to tax.

- **Research and Development:** Check this box if the exemption is for the research and development related to manufacturing, processing, compounding or producing a product.
- **Manufacturing Chemicals and Materials:** Check this box if the exemption is for chemicals or materials used or consumed in manufacturing, processing, compounding or producing a product.
- **Machinery and Equipment Used or Consumed in Manufacturing:** Check this box if the exemption is for machinery or equipment used or consumed in manufacturing, processing, compounding or producing a product.
- **Materials, Chemicals, Machinery, and Equipment Used or Consumed in Material Recovery Processing Plant:** Check this box if the exemption is for material recovery processing.
- **Utilities or Energy and Water Used or Consumed in Manufacturing:** If claiming utilities (electrical energy, gas or water), record account numbers, meter numbers, or other information as required by the vendor. All purchasers who are claiming an exemption for energy use must provide the amount of energy use which is related to manufacturing in the space provided and also select the method by which this percentage was obtained.

Other

- **Agricultural:** Farm machinery and equipment are exempt from tax if used exclusively for agricultural purposes, used on land owned or leased for the purpose of producing farm products, and used directly in the production of farm products to be ultimately sold at retail. The sale of grains to be converted into foodstuffs or seed, and limestone, fertilizer, and herbicides used in connection with the growth or production of crops, livestock or poultry is exempt from tax. The sale of livestock, animals or poultry used for breeding or feeding purposes, feed for livestock or poultry, feed additives, medications or vaccines administered to livestock or poultry in the production of food or fiber, and sales of pesticides and herbicides used in the production of aquaculture, livestock or poultry are exempt from tax. All sales of fencing materials used for agricultural purposes and the purchase of motor fuel are exempt from tax.
- **Common Carrier:** Materials, replacement parts and equipment purchased for use directly upon, and for the repair and maintenance or manufacture of, motor vehicles, watercraft, railroad rolling stock or aircraft engaged as common carriers of persons or property. See Section 144.030.2(3), RSMo. Attach completed Form 5095.
- **Locomotive Fuel:** Fuel purchased for use in a locomotive that is a common carrier is exempt from sales and use tax.
- **Air and Water Pollution Control Machinery, Equipment, Appliances and Devices:** Machinery, equipment, appliances and devices purchased or leased and used solely for the purpose of preventing, abating or monitoring water and air pollution, and materials and supplies solely required for the installation, construction or reconstruction of such machinery, equipment, appliances and devices. See Sections 144.030.2(15) and (16), RSMo.
- **Commercial Motor Vehicles or Trailers Greater Than 54,000 Pounds:** Motor vehicles registered for and capable of pulling in excess of 54,000 pounds and their trailers actually used in the normal course of business to haul property on the public highways of the state are exempt from tax. The purchase of materials, replacement parts, and equipment used directly on, for the repair of and maintenance or manufacture of these vehicles is also exempt. See Section 144.030.2(4), RSMo.
- **Other:** Exemptions not listed on this sheet, but are provided by statute. Provide explanation of exemption being claimed. See Chapter 144 of the Missouri Revised Statutes for exemption revisor.mo.gov/main/OneChapter.aspx?chapter=144.